



USDA TURKEY MARKET NEWS REPORT

ISSN 1522-0575

FRIDAY
SEPTEMBER 08, 2000
VOL. 47 NO. 108

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL TURKEY MARKET AT-A-GLANCE

DOMESTIC MARKET HIGHLIGHTS

The trade sentiment was steady to firm on hens and toms. Offerings mixed and ranged from tight to adequate with lighter weights being offered with premiums. Limited inquiry for prompt shipments, some trading noted for September and October. Trading on parts and bulk meats was generally fair with most processors offering product at higher price levels.



EXPORT MARKET HIGHLIGHTS

Trading and demand generally light. Limited trading taking place with tom drums and wings showing the most activity. Also noted a load of hens for prompt shipment to be exported sold at 75 cents. Offerings mixed and ranged from closely balanced to available.

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **SEPTEMBER 07, 2000**

CURRENT SHIPMENTS 2/

| | OFFERS | SALES | WTD AVG | VOLUME (000) |
|-------------------|---------|-------|------------|-----------------|
| 8-16 LB HENS | | | | |
| EASTERN REGION 3/ | 74.5-77 | 74.5 | 74.50 | 40 |
| CENTRAL REGION 4/ | 74-75 | 75 | 75.00 | 40 |
| WESTERN REGION 5/ | 75-77 | - | - | - |
| 16-24 LB TOMS | | | | |
| EASTERN REGION 3/ | 72-74 | - | - | - |
| CENTRAL REGION 4/ | 71-72 | 72 | 72.00 | 40 |
| WESTERN REGION 5/ | 71-73.5 | - | - | - |

FORWARD SHIPMENTS 6/

| WTD AVG | VOLUME (000) | DEL. PER |
|------------|-----------------|-------------|
| - | - | - |
| - | - | - |
| - | - | - |
| - | - | - |
| - | - | - |
| - | - | - |
| - | - | - |

OPEN COMMITMENTS 7/

| VOLUME (000) | DEL. PER |
|-----------------|-------------|
| 15 | NOV |
| 40 | OCT |
| - | - |
| - | - |
| - | - |
| - | - |
| - | - |

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **SEPTEMBER 08, 2000**

CURRENT SHIPMENTS 2/

| | OFFERS | SALES | WTD AVG | VOLUME (000) |
|-------------------|---------|-------|------------|-----------------|
| 8-16 LB HENS | | | | |
| EASTERN REGION 3/ | 75-77 | - | - | - |
| CENTRAL REGION 4/ | 74-77 | 77 | 77.00 | 40 |
| WESTERN REGION 5/ | 75-77 | - | - | - |
| 16-24 LB TOMS | | | | |
| EASTERN REGION 3/ | 72-74 | - | - | - |
| CENTRAL REGION 4/ | 71-72 | - | - | - |
| WESTERN REGION 5/ | 71-73.5 | - | - | - |

FORWARD SHIPMENTS 6/

| WTD AVG | VOLUME (000) | DEL. PER |
|------------|-----------------|-------------|
| - | - | - |
| 78.00 | 600 | OCT |
| - | - | - |
| - | - | - |
| - | - | - |
| - | - | - |

OPEN COMMITMENTS 7/

| VOLUME (000) | DEL. PER |
|-----------------|-------------|
| - | - |
| 200 | OCT |
| - | - |
| - | - |
| - | - |
| - | - |

WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

WEEK OF **SEPTEMBER 08, 2000** **CURRENT WEEK** **LAST WEEK** **SAME WEEK YEAR AGO**

8-16 LB HENS

| | | | |
|----------------|----------|----------|----------|
| EASTERN REGION | 74.50 | 74.50 ** | 74.50 |
| CENTRAL REGION | 75.80 | 73.60 ** | 74.50 |
| WESTERN REGION | 75.56 ** | 74.50 ** | 74.88 ** |

16-24 LB TOMS

| | | | |
|----------------|----------|----------|----------|
| EASTERN REGION | 72.56 ** | 71.50 ** | 73.00 |
| CENTRAL REGION | 72.00 | 70.65 ** | 72.50 ** |
| WESTERN REGION | 72.19 ** | 71.40 ** | 72.00 ** |

**BASED ON OFFERS

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,
DELIVERED TO RETAILERS**

| | <u>RANGE</u> |
|------------------------------|--------------|
| FRESH TURKEYS Y HENS 8-16# | 90-94 |
| FRESH TURKEYS Y TOMS 14-24# | 87-94 |
| FROZEN TURKEYS Y HENS 8-16# | 79-81 |
| FROZEN TURKEYS Y TOMS 14-24# | 76-78 |
| FROZEN TURKEYS Y TOMS 24-28# | 77-80 |

**SAN FRANCISCO PROCESSED TURKEY
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

| | <u>RANGE</u> |
|------------------------------|--------------|
| TURKEYS Y HENS | 85-104 |
| TURKEYS Y TOMS UNDER 22# | 88-104 |
| TURKEYS Y TOMS 22-24# | 88-104 |
| TURKEYS Y TOMS 24-26# | 88-104 |
| TURKEYS Y TOMS 26 LBS & OVER | 102-104 |

FRESH TURKEYS WITH TIMERS OR EQUIVALENT U.S. GRADE A,
DELIVERED FIRST RECEIVERS, EASTERN REGION, CENTS
PER POUND, WEEK OF 11-Sep-2000

| | (8-16#) | (16-24#) |
|---------------------------------|--------------------|--------------------|
| | HENS LBS | TOMS LBS |
| | <u>PRICE (000)</u> | <u>PRICE (000)</u> |
| SALES (PROMOTIONS INCLUDED) | 80.21 | 91 |
| SALES (PROMOTIONS NOT INCLUDED) | 80.21 | 91 |
| SALES (PROMOTIONS ONLY) | | |
| SALES (PRICE TO BE DETERMINED) | | |

TURKEY MOVEMENT TREND
(IN THOUSAND POUNDS)

SLAUGHTER-CERTIFIED RTC TURKEYS

| | |
|---------------------|------------|
| AUGUST | 421,430* |
| SEPTEMBER 1-2, 2000 | 20,964* |
| To date 2000 | 3,545,038* |
| To date 1999 | 3,482,258* |

* PRELIMINARY

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NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTSBY GEOGRAPHICAL AREAS WEEK ENDING 02-Sep-2000
(PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

| | THOUSAND | % CHG | AVGRSTR | THOUSAND | THOUSAND | THOUSAND | THOUSAND |
|-----------|------------|-------|---------|-------------|----------|----------|----------|
| | HEAD | PW | WT | ---THOUSAND | HEAD--- | WT | |
| N EAST | 884 | -6 | 21.18 | (A) | (A) | 889 | 21.90 |
| S ATL | 871 | -6 | 27.01 | (A) | (A) | 876 | 26.50 |
| N CENT | 2,362 | -1 | 27.33 | (A) | (A) | 2,367 | 27.57 |
| S CENT | 653 | -1 | 18.36 | (A) | (A) | 658 | 19.68 |
| WEST | 556 | -7 | 20.73 | (A) | (A) | 559 | 22.25 |
| U.S.TOTAL | 5,326(B) | -3 | 24.67 | 0 | 23 | 5,349 | 24.50 |
| TO DATE | | | | | | | |
| 2000 | 164,404(B) | | | 166 | 959 | 165,529 | |
| TO DATE | | | | | | | |
| 1999 | 168,420(B) | | | 55 | 1,243 | 169,718 | |

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included: for the week 89,000 for the year 911,000; last year to date 540,000.

LIVE TURKEYS SLAUGHTERED WEEK ENDING 02-Sep-2000

| | YOUNG (A) | | YOUNG | OLD | TOTAL |
|--------------|---------------------|-------|----------|-------|---------|
| | HENS | TOMS | BREEDERS | | |
| | -----THOUSANDS----- | | | | |
| HEAD | 2,373 | 2,864 | 89 | 23 | 5,349 |
| AVG WT | 15.45 | 31.96 | 23.86 | 31.47 | 24.50 |
| LAST WEEK | 2,445 | 3,023 | 41 | 24 | 5,533 |
| YR AGO | 5,071 | (B) | 11 | 35 | 5,117 |
| AVG WT | 23.40 | (B) | 28.55 | 23.74 | 23.41 |
| TO-DATE/2000 | 163,659 | (B) | 911 | 959 | 165,529 |
| TO-DATE/1999 | 167,935 | (B) | 540 | 1,243 | 169,718 |

(A) Includes 166 ,000 fryer/roasters in 2000 and 55,000 in 1999.

(B) Comparable data not available for last year, this data is comprised of hens and toms.

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 7 SEPTEMBER 2000.

Trade sentiment and demand improved on fresh tom breast meat and fresh destrapped tenderloins to steady to firm, mostly fully steady to firm with closer trimmed product the strongest. Offerings of fresh tom breast meat short to instances light. Some of the fresh tom breast meat tightness is due in part to production problems from the heat wave in the southern part of the Central Region. Wing meat with skin demand and trading has also improved with some sellers starting to demonstrate increased confidence. Frozen destrapped tenderloin demand and trading light. Domestic demand fair to good on drums with some noting increased ground turkey activity into institutional accounts and other marketing channels resulting in a steady to firm trade sentiment. The mechanically separated turkey (MST) undertone was steady to barely steady. Trading centered on a moderately heavy volume of frozen at lower trending price levels. Offerings available with some reluctant to continue production until markets improve.

| DOMESTIC TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|-----------------------------------|----------------|-------------------|------------------|-----------------|
| BREASTS, 4-8 LBS GRADE A 2/ | | | | |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ | | R | 149.00 | 20 |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | 100.00 | | 100.00 | 40 |
| DRUMSTICKS, TOM | 26.00-29.00 | | 27.59 | 88 |
| DRUMSTICKS, TOM—FRESH | | F | 26.00 | 10 |
| DRUMSTICKS, HEN | | W | 32.00 | 40 |
| WINGS, FULL-CUT, TOM | 21.00-24.00 | | 21.77 | 208 |
| WINGS, FULL-CUT, HEN | | R | 23.00 | 40 |
| WINGS, V-TYPE, TOM | 33.00-34.00 | | 33.33 | 60 |
| WINGS, V-TYPE, HEN | | W | 58.50 | 80 |
| NECKS, TOM | 12.00-13.00 | | 12.35 | 43 |
| NECKS, HEN | | | | |
| BREASTS, B/S, TOM 3/ | | W | 160.00 | 40 |
| BREASTS, B/S, TOM—FRESH 3/ | 180.00-187.00 | | 184.86 | 280 |
| THIGH MEAT | | R | 56.00 | 6 |
| THIGH MEAT—FRESH | 57.00 | | 57.00 | 20 |
| BREAST TRIM MEAT | 122.00 | | 122.00 | 80 |
| SCAPULA MEAT | | | | |
| TENDERLOINS | | R | 134.00 | 40 |
| DESTRAPPED TENDERS | 142.00-143.00 | | 142.67 | 120 |
| DESTRAPPED TENDERS—FRESH | | W | 173.13 | 160 |
| WING MEAT WITH SKIN | 37.00-44.00 | | 39.05 | 210 |
| MECHANICALLY SEPARATED 4/ | | | | |
| MECHANICALLY SEPARATED—FRESH 4/ | | W | 16.46 | 560 |
| EXPORT TRADING | | | | |
| DRUMSTICKS, TOMS | 27.00 | | 27.00 | 80 |
| WINGS FULL-CUT - TOMS | 21.00-23.00 | | 21.56 | 144 |
| WINGS, V-TYPE, TOM | | | | |
| TAILS | 20.00 | | 20.00 | 156 |
| MECHANICALLY SEPARATED 4/ | 14.50 | | 14.50 | 520 |
| THIGH MEAT - FROZEN | 60.00-61.00 | | 60.33 | 120 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 8 SEPTEMBER 2000.

Trade sentiment steady to fully steady on 4-8 lb. breasts with light to fair inquiry noted. Trading slow. Offerings of plant grade 4-8 lb. breasts light to instances adequate for current shipments, Grade A 4-8 lb. breasts light with private labels the least available. Thigh meat trade sentiment was steady to fully steady on both fresh and frozen with frozen the strongest due mostly to exports. Demand light to instances good, mostly fair. Offerings of frozen thigh meat light, fresh light to adequate. Offerings of necks readily available with some excess inventories noted being moved into pet foods at lower trending prices. Offerings of drums and 2-joint wings light, full-cut wings tight to instances adequate with offers in the East the least available. Domestic and export trading light. For export: tom necks 14, hearts 17, mixed defatted gizzards 56, scapula 108, frozen tom breast meat 158 cents delivered.

| DOMESTIC TRADING | PRICE RANGE | LST CDE 1/ | WTD AVG PRICE | VOLUME (000) | WEEKLY WTD AVG PRICE | WEEKLY VOLUME (000) |
|-----------------------------------|---------------|---------------|---------------------|-----------------|-------------------------------|---------------------------|
| BREASTS, 4-8 LBS GRADE A 2/ | | | | | | |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ | | | | | | |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | 100.00 | | 100.00 | 40 | 100.00 | 80 |
| DRUMSTICKS, TOM | 27.00 | | 27.00 | 20 | 27.79 | 123 |
| DRUMSTICKS, TOM—FRESH | | F | 26.00 | 10 | | |
| DRUMSTICKS, HEN | | W | 32.00 | 40 | 32.00 | 40 |
| WINGS, FULL-CUT, TOM | | R | 21.77 | 208 | 22.07 | 304 |
| WINGS, FULL-CUT, HEN | | | | | | |
| WINGS, V-TYPE, TOM | 33.00 | | 33.00 | 5 | 32.89 | 185 |
| WINGS, V-TYPE, HEN | 55.00 | | 55.00 | 10 | 58.11 | 90 |
| NECKS, TOM | | R | 12.35 | 43 | 13.63 | 83 |
| NECKS, HEN | | | | | | |
| BREASTS, B/S, TOM 3/ | 158.00 | | 158.00 | 40 | 159.00 | 80 |
| BREASTS, B/S, TOM—FRESH 3/ | 186.00-190.00 | | 187.33 | 60 | 182.21 | 960 |
| THIGH MEAT | | | | | | |
| THIGH MEAT—FRESH | 55.00-60.00 | | 57.56 | 123 | 58.04 | 163 |
| BREAST TRIM MEAT | | R | 122.00 | 80 | 122.00 | 80 |
| SCAPULA MEAT | | | | | | |
| TENDERLOINS | | | | | | |
| DESTRAPPED TENDERS | 143.00 | | 143.00 | 30 | 142.73 | 150 |
| DESTRAPPED TENDERS—FRESH | 175.00-180.00 | | 176.67 | 120 | 174.64 | 280 |
| WING MEAT WITH SKIN | 38.50 | | 38.50 | 200 | 38.79 | 430 |
| MECHANICALLY SEPARATED 4/ | | | | | | |
| MECHANICALLY SEPARATED—FRESH 4/ | 15.00-17.00 | | 16.18 | 340 | 16.36 | 900 |
| EXPORT TRADING | | | | | | |
| DRUMSTICKS, TOMS | 29.00 | | 29.00 | 160 | 28.08 | 372 |
| WINGS FULL-CUT - TOMS | 24.00 | | 24.00 | 40 | 21.46 | 800 |
| WINGS, V-TYPE, TOM | | | | | | |
| TAILS | | R | 20.00 | 156 | 20.00 | 156 |
| MECHANICALLY SEPARATED 4/ | | R | 14.50 | 520 | 14.70 | 600 |
| THIGH MEAT - FROZEN | 60.00-61.00 | | 60.17 | 120 | 58.17 | 944 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.